

## **Oracle Financial and Distribution Application for Dubai based Client**

### **Client:**

The Client is a leading supplier of backup power equipment for telecom and Internet providers and users, climate control components, and electric motors.

### **Business Need:**

To go live with Oracle Financial and Distribution Applications

### **The Challenge:**

Middle East is a fast growing market for many multi-national corporations and the client is no different. To support and enhance the rapid growth and improve business controls, Oracle Applications was implemented for three separate divisions including Shared Services Operation. In addition to the existing divisions, as new divisions move into the Middle East, they can quickly be up and running on all critical business processes including local reporting requirements and local business practices.

### **Acropetal's Solution:**

14 weeks of rapid implementation, helped the Client go live with Oracle Financials and Distribution. The project is part of the award-winning Oracle in a Box program which - via a rapid implementation approach – has helped to put the Businesses throughout Asia and the Middle East onto standardized platform for Financial, Distribution and Manufacturing business processes.

### **Business Benefits:**

The key business processes implemented for the client include distribution both back to back orders and drop shipments, purchasing, inventory management, accounts payable, accounts receivable, general ledger and financial reporting.

Reflecting a multi-national nature of Dubai business, the project team was diverse and included members from India, Dubai, US, UK, Hong Kong and China. ACROPETAL team members have enjoyed working with the Client on many projects throughout Asia and Middle East.

### **Technologies:**

Oracle Financial and Distribution Application

### **Benefits:**

- Rapid Return on Investment
- Standardized Financial and Distribution Platform to support growth of multiple businesses

- Accelerate Start-Up New Business in Middle East
- Enhance the offerings and quality of shared services
- Improved transparency and segregation of duties
- Dedicated Application Support